

How authenticity has been the ingredient to my success



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Unfolding your potential... and learning to fly

Kiera Campbell, Sales Director
Henderson Foodservice





GROUP
TURNOVER OF
£1.07BN

4,833
EMPLOYEES



TURNOVER
£185m

PROJECTED 2022



OVER
5,000
CUSTOMERS

425
EMPLOYEES



Authenticity:

My Ingredient to success





What does being an authentic leader mean?

Self Awareness
Balanced Processing
Relational Transparency
Strong Moral Code



Key questions I get asked...

1. How did I get to be a Director?
2. What does it take to be successful in business?
3. How do I balance career and family



**I NEVER
DREAMED OF
SUCCESS.
I WORKED FOR IT.**



Comfort Zone

Success

Think BIG

See the wood for the trees

Continuous development of you

Build your network

Peer to peer support



Self Awareness



Be Transparent



Open door
policy



Regular
meetings



Be open and
honest



Show respect



Be consistent



Practice what
you preach



Decision Making - Balanced Processing



Value and empower your team and others



Your opinion will be biased or partial



Create a level playing field and listen



Be open minded



Seek out opposing viewpoints

Cultivate Relationships



Customers • Employees • Community





Your Views Matter



INVESTORS IN PEOPLE | Gold





Pioneer what's important to you

**Developing future leaders
Talent pipeline
Maternity pay
Charity initiatives
Company values**

Henderson Group Core Values



AMBITION

'We always strive to be better'



CUSTOMER FIRST

'We provide exceptional service'



TEAMWORK

'We succeed together'



INTEGRITY

'We are fair, honest, and ethical'





Balancing Career and Family

Teamwork

Curve balls

Balance home roles

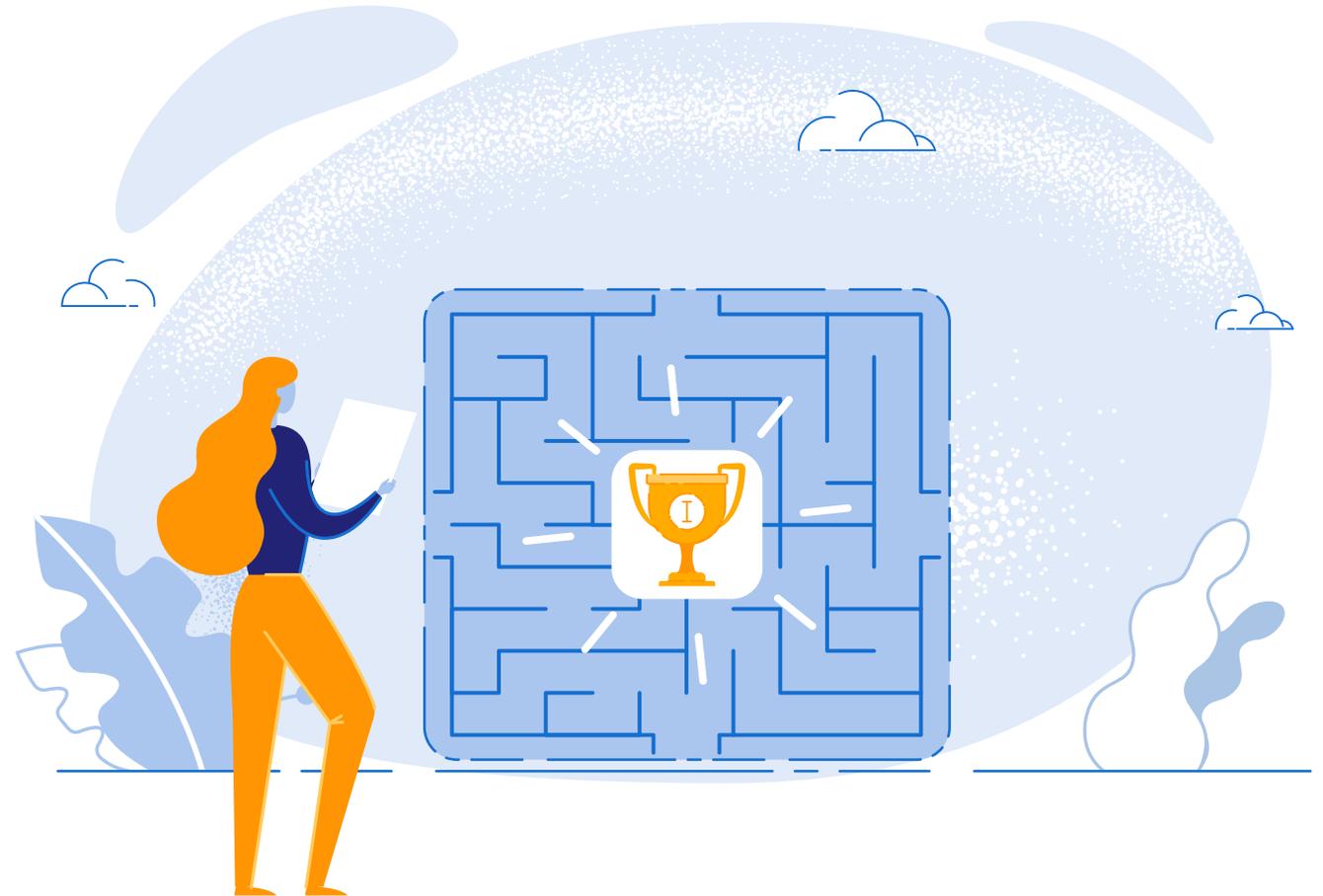
Sacrifices

Priorities

Network of parents

My tips on how to be the best you

- 1) Learning mindset
- 2) Step out of your comfort zone



Thank you